



Presents

# Surviving inflation and the supply chain crisis

## Strategy No.3: Empowering customers to improve your cash flow

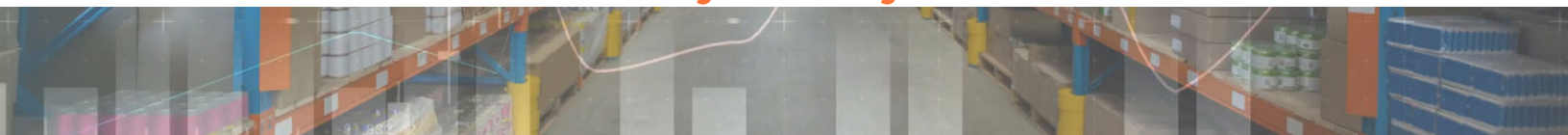
At a time when you need it most, AutoPower offers a powerful click-to-pay payment option that helps you improve cash flow, automate collections and reduce costs for both you and your customers.

Third in the series of four strategies we're presenting at the VIPAR conference, this approach is made possible thanks to the integration of Billfire's cloud-based VALET A/R module into the AutoPower Financial Accounting Solution.



This powerful click-to-pay option provides an easy, affordable transition to the efficiency and convenience of digital A/R.

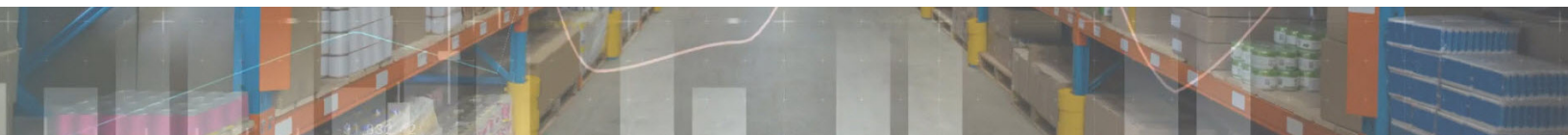
**The net effect: streamlined accounting processes and  
reduce costs for you and your customers.**



## Now your customers can:



- Easily make payments in less than a minute – **anytime, anywhere.**
- Choose method of payment (secure bank draft, credit card or debit card).
- Set their preferred **schedule for receiving statements and reminders.**
- Can review and **easily make payments** on one or more invoices.
- Can review statements **at anytime.**
- Receive notifications of invoices having a due date that advises loss of discounts.
- Also receive notifications of invoices about to fall into past due states.
- Reconcile and/or short-pay disputed invoices via the **interactive resolution center.**
- **Eliminate the costs** associated with checks, envelopes and postage.



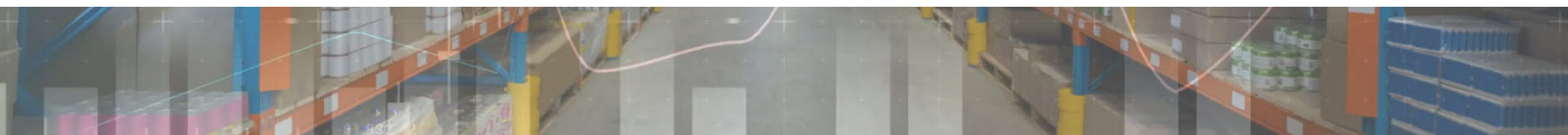


...and you can:

- **Improve cash flow by accelerating collections:** Reduce DSO by an average of 3.65 days<sup>1</sup>.
- **Reduce/eliminate postage, paper invoices and paper statements along with labor costs associated with handling checks and manual payment entry.** Average ROI is about four months<sup>2</sup> but by exercising all cost-saving options, return on investment can be reduced to a few weeks.
- **Automate collections:**
  - Send bulk Click-to-Pay notices **automatically**
  - Issue digital statements with embedded payment capabilities
- **Foster customer good will:** by empowering them to establish payment plans, set reminder schedules, choose from multiple payment options, and resolve invoice disputes online.

*1 Based on a projected conservative 1% improvement in average open AR as a % of top line revenue.*

*2 Based on shifting 30% of payers to VALET and a conservative average cost of \$5 per check processed.*





**Want to see BillFire in Acton?**

**[Click to Schedule Your Demo Now!](#)**

**Stay tuned for an email preview of Strategy No. 4:  
Turning your technology from a burden to a competitive  
advantage.**

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